

CATEGORY	Days Stock	Sales Ratio	Gross Profit%	Consumption at Cost	Estimated Receipts	Sales Barrelage	Stock on Hand at Cost	Purchases at Cost	Credits at Cost
SPIRITS	28	16.2	58.1	780.53	2187.65 *		781.20	714.74	
FORTIFIED WINE	183	0.2	61.5	9.31	28.45 *		60.82	15.42	
TABLE WINE	42	2.1	48.9	125.89	289.76 *		189.28	106.95	
KEG BEER	16	60.5	33.3	4637.71	8168.72 *	19.31	2648.40	5074.79	90.86
PACKAGED BEER	37	6.6	38.6	467.27	893.56 *	1.11	615.64	566.20	
CIDERS & PERRIES	13	3.2	32.1	249.15	431.05 *	0.88	118.44	249.48	
MINERALS	25	9.3	60.8	418.17	1252.69 *		375.38	300.75	
TOBACCO	61	0.3	8.3	35.67	45.72 *		77.47		
CRISPS,NUTS & SNACKS	34	1.5	21.2	131.17	195.66 *		161.02	186.82	
BAR SUNDRIES	0		LOSS	0.21					
CONTAINER DEPOSITS	0			-2.51			115.95	63.96	117.16
	21	100%	40.3	6852.57	13493.26 *	21.30	5143.60	7279.11	208.02

ADJUSTMENTS

0.00 *

ALLOWANCES

5.8% OF TAKINGS

Pipe Cleaning	306.00 *
Ullage/Waste	246.33 *
Prizes	48.12 *
Donations	132.16 *
Draymen	13.01 *
Complimentary	2.76 *

748.38 *

12744.88 *

ANALYSIS OF PURCHASES & CREDITS

Carlsberg Tetley	6054.68	208.02
Whitbread	834.96	
North West Gases	42.05	
Arthur Rodgers	319.42	
Pearl Soft Drinks	28.00	
	<u>7279.11</u>	208.02

NOTES

AUDITOR - LW
CURRENCY - £
VAT @ 17.5%
* INCLUDING VAT
GP% EXCLUDES VAT
RATIO% AT SELLING

NOTES ABOUT THE STOCKTAKE
CAN BE PLACED HERE

TEST

TILL RECONCILIATION 0.58 SHORT

ESTIMATED RECEIPTS EXCL. VAT 10846.71

CONSUMPTION AT COST EXCL. VAT 6852.57

ESTIMATED GROSS PROFIT EXCL. VAT 3994.14

ACTUAL RECEIPTS EXCL. VAT 11051.46

CONSUMPTION AT COST EXCL. VAT 6852.57

ACTUAL GROSS PROFIT EXCL. VAT 4198.89

ACTUAL RECEIPTS INCL. VAT 12985.47

ESTIMATED RECEIPTS INCL. VAT 12744.88

RESULT SURPLUS INCL. VAT 240.59

36.8% PROFIT

38.0% PROFIT

1.9% OF SALES

YEAR TO DATE FROM 07/01/00

TAKINGS Incl VAT	24333.73	
TAKINGS Excl VAT	20709.55	
GROSS PROFIT	7932.05	38.3%
RESULT SURPLUS	272.03	1.1%